How to Use Big Data in Agricultural Policy Analysis?

Hung-Hao Chang

Oct 14, 2021

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> Academic Activities:

Co-Editor, *Food Policy* (FP) Managing Editor, *Agricultural Resource and Economics Review* Associate Editor, *Agricultural Economics* Associate Editor, *Applied Economics Perspectives and Policy*

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What is Digital Technology ?

• Definition in OECD (2014):

ICTs [information communication technologies], including the Internet, mobile technologies and devices, as well as **data analytics** used to improve the generation, collection, exchange, aggregation, combination, analysis, access, searchability and presentation of digital content, including for the development of services and apps.

- Types of ICTs:
- -- Platform, Sensor, The Internet of Things (IoT), Robot, Big Data, Cloud Computing, Artificial Intelligence, Black Chain.
- -- **Big Data** is the core and driving engine of the ICTs.

ICT and Rural Development

- ICT affects our life in many aspects.
- ICT can overcome the territory barrier of the rural households, and increase their access to better information and knowledge.
- Education inequality
- -- Economic inequality
- -- Health inequality
- -- Intergenerational inequality

2019 OECD Rural Development Conference

DOCUMENTS



PROGRAMME

12TH OECD RURAL DEVELOPMENT CONFERENCE DELIVERING WELL-BEING

BACKGROUND

The Conference

HOME

Q 24-26 September 2019 | Seoul, Korea

The 12th OECD Rural Development Conference shared leading practices from across the world on how rural policies can support rural business to embrace new technologies and access global markets, deliver services and amenities in new ways, and mobilise rural assets (renewable energy, natural resources, land and know-how) to create jobs.

The conference took place over two days, followed by an optional field trip to nearby Wanju in Jeonbook Province to demonstrate local approaches to rural development and well-being.

Watch the video of the conference highlights >



SPEAKERS

Main theme: How to use ICT to improve rural life?

Promoting ICT in Taiwan

Since 2014, the government of Taiwan has implemented new digital technology policies:

• Open Data

- Big Data
- Crowdsourcing

What is Big Data?

•4V: Volume; Velocity; Variety; Veracity/Reality

Non-Structural Data

Population Representative

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絕佳採光景觀雙人床 西門町交誼空間 獨立衛浴 唐吉訶德電影街 I Play Inn 愛玩客

★ 4.64 (<u>28 reviews)</u> · <u>Wanhua District, Taipei, Taiwan</u>

☆ Share ♥ Save



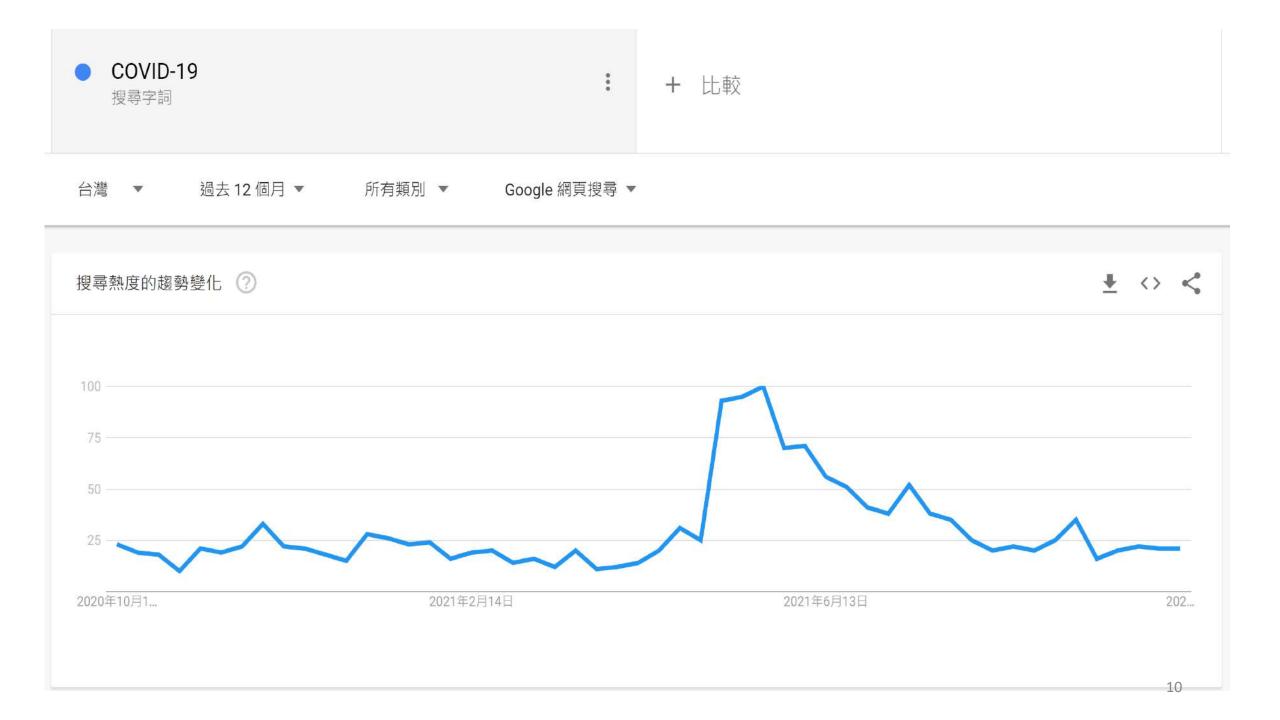
Private room in hostel hosted by I Play Inn

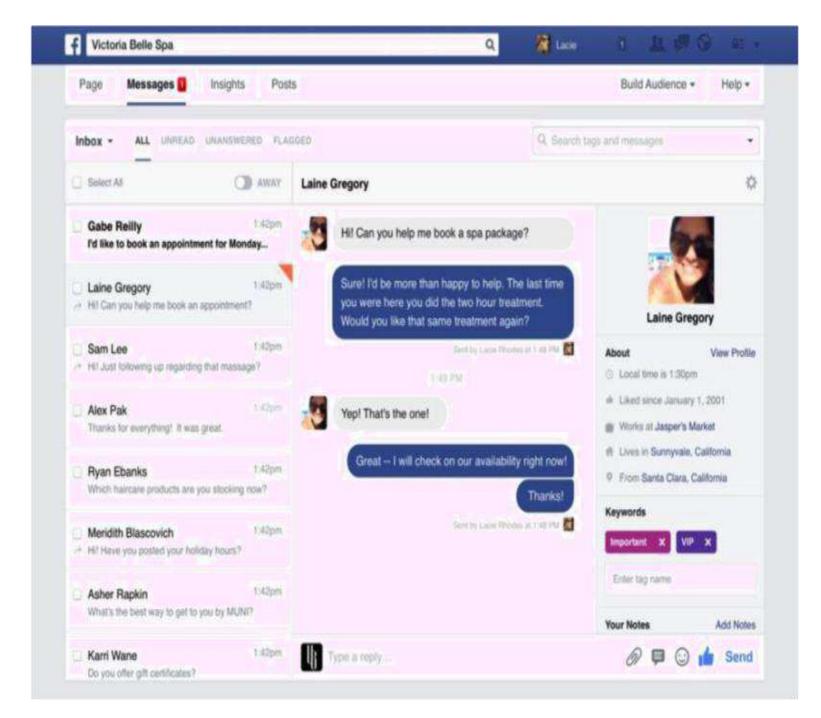
 $2\,guests\cdot 1\,bedroom\cdot 1\,bed\cdot 1\,private\,bathroom$



£15 / night

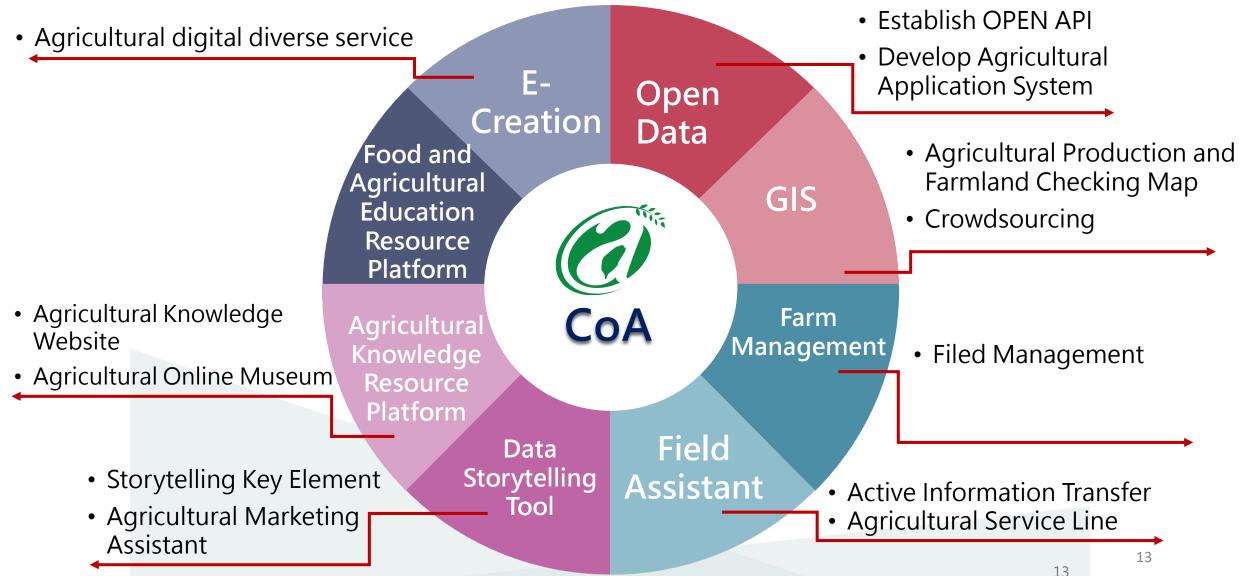
★ 4.64 (<u>28 reviews)</u>



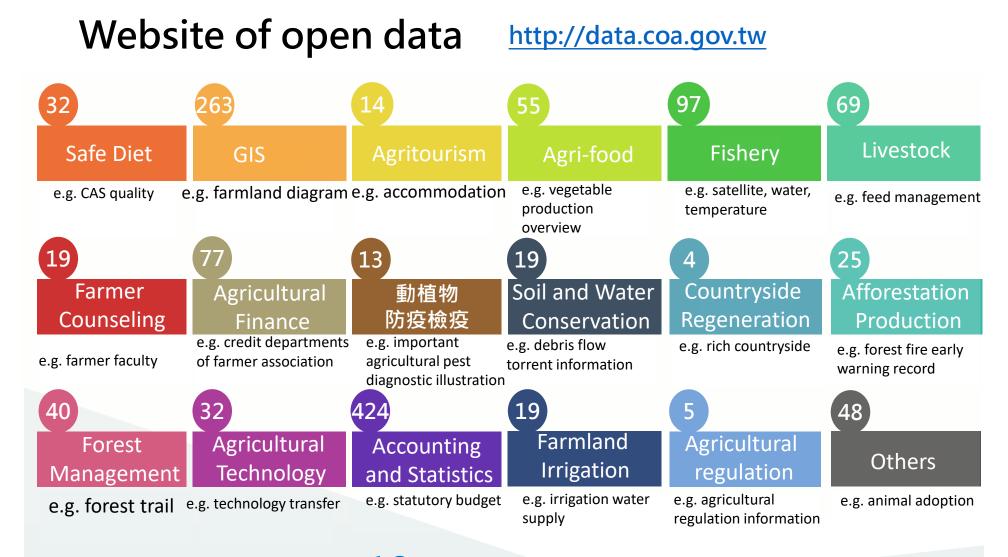


Big Data of Agriculture in Taiwan

Big Data in Agriculture



Big Data in Agriculture



In total, 18 category \cdot 1300 item

14

Agriculture GIS of Farmland

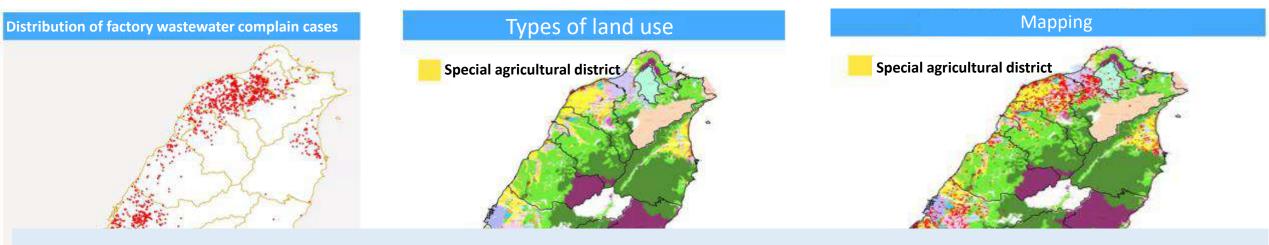


Farmland use is categorized into 35 items and 13 types

15

Application of Big Data -- A New World of Visualization

Example of Solving Food Safety Problem



Farmland

with serious wastewater in Changhua County



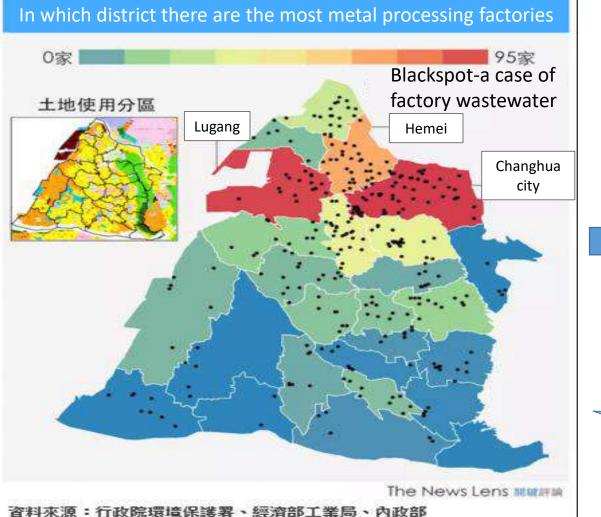
資料來源:行政院環境保護署

資料來源:內政部國土測繪中心

The News Lens Hitters

資料來源:行政院環境保護署、內政部國土 測論中心

The News Lens Materia 17



資料來源:行政院環境保護署、經濟部工業局、內政部 國土測繪中心 Map color-numbers of metal processing factories
 Land use division-Hemei town and Lugang town are special agricultural production districts. farmland and metal factories are closely adjacent

Using Big Data analysis, we can explore the potential problem.

The Rural Revitalization Program (RRP)

- -- The RRP was launched in 2010 to revive the economic vitality of rural farming communities as they suffer a steady outflow of people and reduced competition.
- -- The RRP aims to improve agricultural life across Taiwan while preserving the ecological environment.

Policy Contents of the RRP

-- Village residents must complete <u>a series of training courses</u> before submitting a community revitalization plan. The purpose of the training is to help residents better understand the village's resources and unique character so that they can draft an action plan and discuss the community's vision discussions that will expand participation and hopefully shape a common consensus and core values.

-- The RRP has trained <u>116,594 individuals at 2,141</u> <u>communities nationwide</u>—more than half of communities in Taiwan. The 460 villages that have completed all courses have begun submitting revitalization plans.

County View Before the RRP

- Disorganized advertisements are posed almost everywhere.
- Business-orientated restaurants dominated the entire area.



Example of the RRP

- Participation of all residents
- Try to find the programs and come up with solutions by all residents



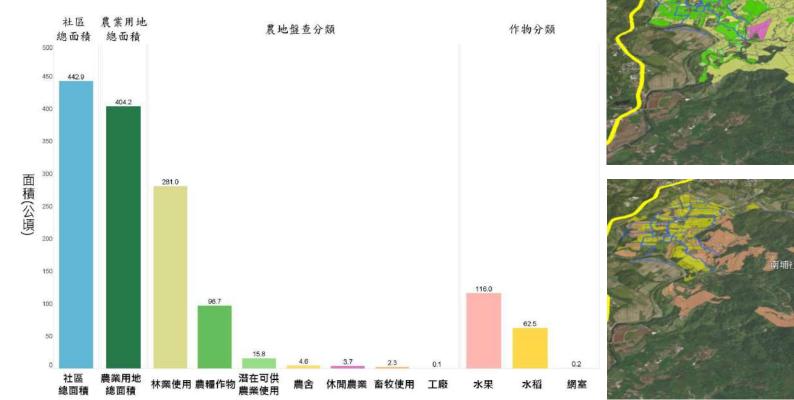
resource

Before

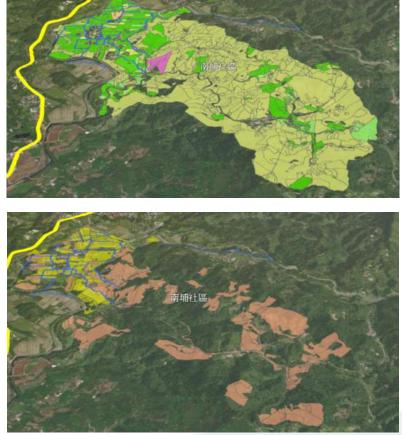


Example: Land analysis of rural re-generation community

- Select the area of rural revitalization community
- Retaining farmland inventory and trial results
- Use spatial and information of land registration to export graph and statistics



[Nanpu community]

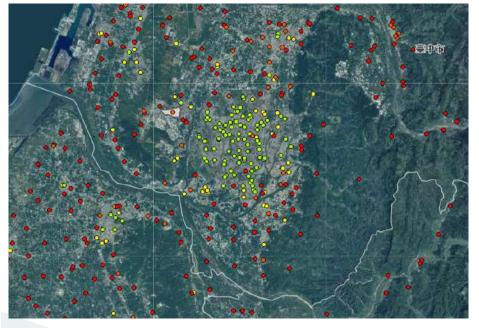


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Example: Pesticide use control on children health

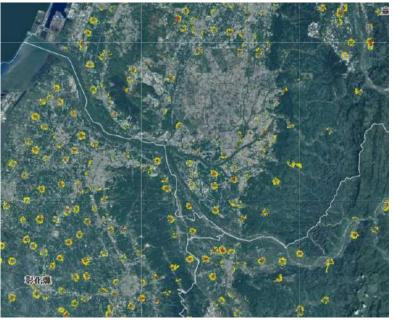
Schools near farmland

(30m, 100m, 300m)



Farmland near schools

(30m, 100m, 300m)



- Sources of data
- Elementary and junior high school : open data of Ministry of Interior •
- Farmland : Farmland inventory of agricultural crops, recreational farms, potential agricultural use and farmhouses







Product Traceability-provide cultivation product traceability webpage

種植日期	侯怡柔 2015/09/30 苗栗膝通雾鎬 楓樹窩段/190-1/1E5	產品名稱 馬鈴薯 採收日期 2016/0	基本資料 (主義等) Show field production with words and pictures		
作業日期	作業類別	作業内容	RLD.		
2015/09/22	栽培管理	(02) 整地			
2015/09/23	栽培管理	(10) 中耕			BUDG
2015/09/23	栽培管理	(03) 水土保持			A
2015/09/24	栽培管理	(03) 水土保持		(05) 播種	
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2015/09/25	栽培管理	(03) 水土保持		Record of fertilizer	
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				(10) 中耕	
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Successful Agribusiness Case

AgriWeather

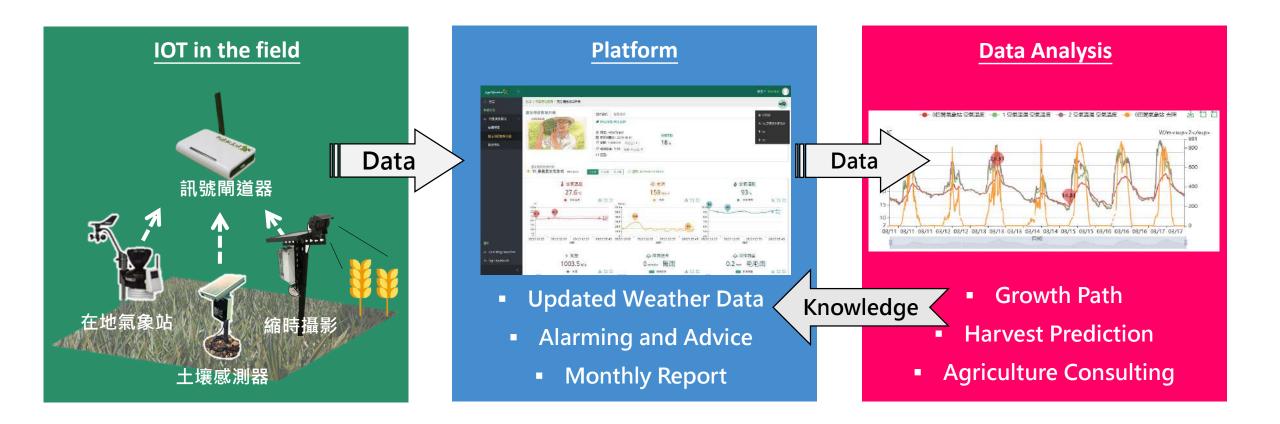


Media Interview



AgriWeather

Business Model / Service



AgriWeather 30

Benefits To Clients





Case Study



Case 1: Fruit - Pomelo



Automatic Irrigation System

save irrigation water increase production





April to June, 2021 Save irrigation water from 1,099,494 L to 26,664 L. Increase production from 160,000 tons to 200,000 tons. Water Saving ↓ 97.5% High quality Production ↑ 20%

Good that can put on the market 30%





Water Saving ↓ 97.5% High quality **Production** 120% Good that can put on the market



30%

Case 2: Paddy Rice



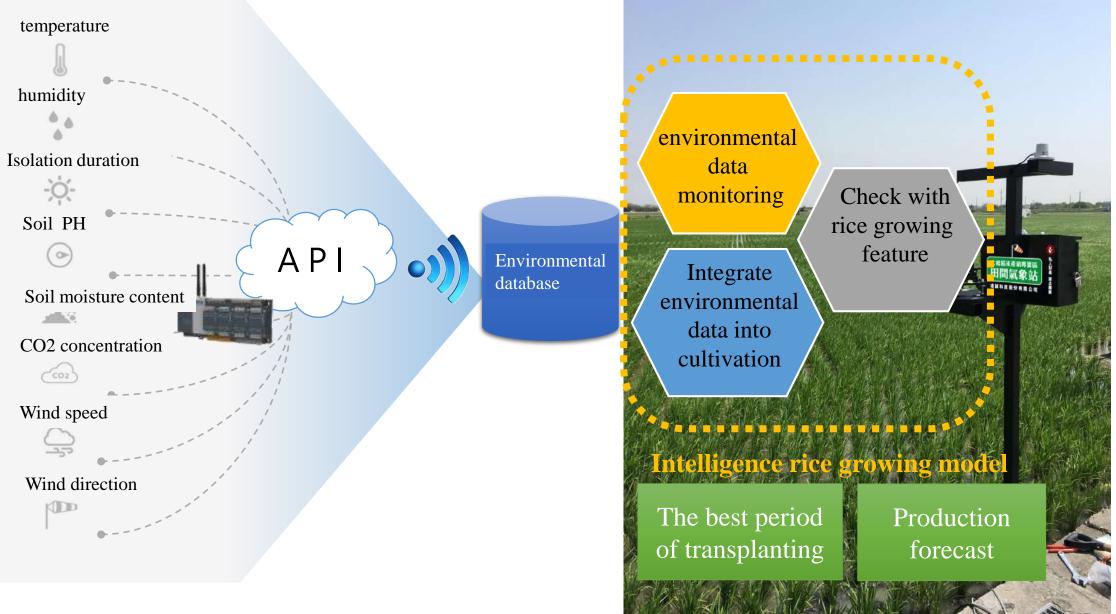
Real-time Monitoring System

<u>fertilizer management</u> <u>quality improvement</u>





Environmental monitoring Using Sensor System



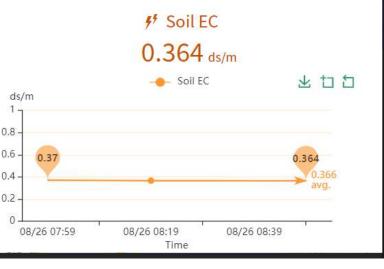
Data Used in Farm Decision Making



Farmer shared experience using our IoT devices on social media. He makes decisions of fertilization according to data of soil EC. This help him avoid fertilizer overuse and improved rice quality.

魏瑞廷







Successful story of a rice company



Top Special Rice Production and Marketing Area (contract farming)



Build the rice production and marketing area (company BBS)

Rice house and nearly 600 professional farmers form the BBS rice production and marketing area. The quality control is implemented by the "planting good rice and eating good rice". The rice production technology has won the first place in the top rice production and marketing area.



Rice Varieties of Contract Farming

Lu-Ming rice/

Tainan 16

Fu rice/

Taichung 194

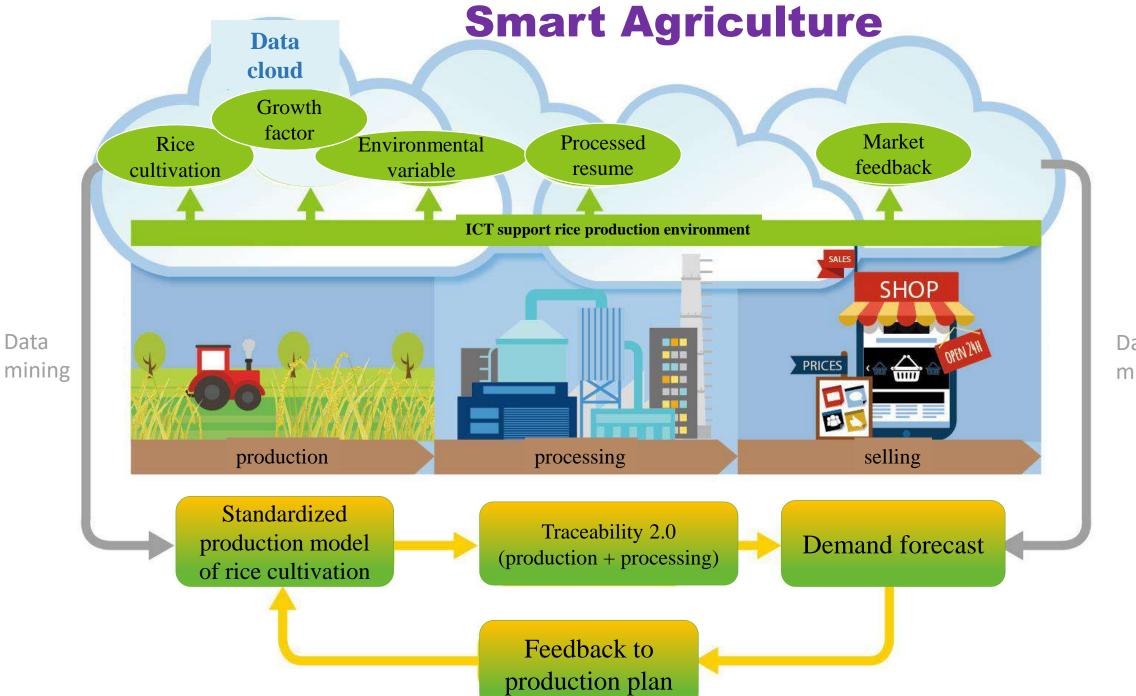


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Tainan 11

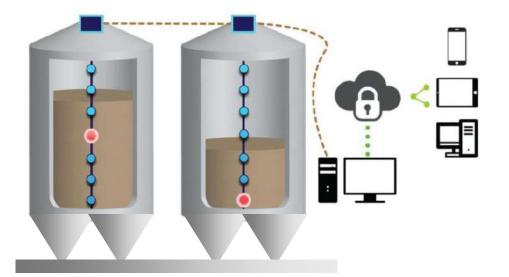
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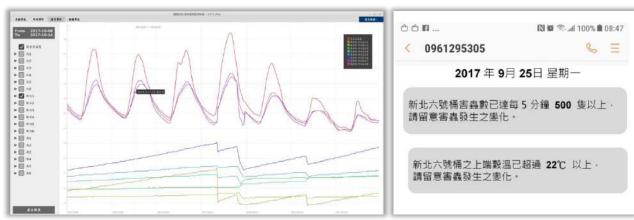


Data

Data mining

Intelligence Storage Management





Immediate monitoring of storage temperature

Immediate returning of insect pest in storage



Direct-Sales-to-Business-Consumer Marketing



Social Media Network and Advertisement







Visit the Rice Field ? Agritourism !



My Research Using Big Data

-- two policy papers



Volume 95, Issue 4 July 2013 Old Farmer Pension Program and Farm Succession: Evidence from a Population-Based Survey of Farm Households in Taiwan Hung-Hao Chang

American Journal of Agricultural Economics, Volume 95, Issue 4, July 2013, Pages 976–991, https://doi.org/10.1093/ajae/aat004 Published: 06 March 2013

Farmers in Taiwan



What Does the Government Need? Identify False Farmers Using Big Data

- The total number of farm workers are 0.54 million, while the number of FHI enrollee are 1.4 million.
- How to find false farmers?
- Cooperation among different agencies of the Council of Agriculture
 - -- FHI registration profile.
 - -- Farmland registration file.
 - -- Income tax profile.
 - -- National Health Insurance program registration profile.

Old Farmer Pension Program

- To secure elderly farmers' economic wellbeing, the Farmer Health Insurance program (FHI) has been implemented in 1989.
- Farmers aged>=15 year can enroll in the FHI.
- Need to hold at least 0.01 hectares of farmland.
- ➢FHI enrollees receive a favorable premium subsidy. FHI enrollees pay only 30% of health insurance premium, whereas other sector workers pay 40%.
- ➢FHI enrollees also receive lump sum payments for pension upon turning age 65 (the OFP payments is NT\$ 7,000 per month).
- The OFP payment is a *as-pay-as-you-go* payment.

Eligibility Rule of OFP Program

	Farmer's Age	
Farmer Health Insurance program (FHI)	>=65	<65
FHI=1	Yes (region A)	No (region B)
FHI=0	No (region C)	No (region D)

Research Objective

➤This study contributes to the farm succession issue by using an example of the Old Farmer Pension program in Taiwan.

- ➢ To examine the extent to which a social security pension program for old farmers may affect family farm succession behavior.
- ➤To investigate how the effect may vary among different types of farms.

 \succ <u>Causality</u> issue has been carefully addressed.

Data

- ➤The primary dataset is the <u>Agriculture Census Survey</u> in Taiwan in 2005, conducted by the Directorate-General of Budget, Accounting and Statistics, Executive Yuan, Republic of China, Taiwan.
- -- One principle farm operator is identified for each farm.
- -- Data on socio-demographic characteristics of the principle farm operator were collected, as well as on farm activities of the farm operator and other family members.
- -- No information of FHI enrollment is recorded.

Information of the FHI Status

To obtain the FHI status of the farm operators, we merged the Agricultural Census Survey with a <u>National</u> <u>Administrative FHI Profiles</u> of the principle farm operators enrolled in the FHI program in 2005.

- ➢For each enrollee of the FHI program, information regarding whether he/she ever received OFP payment is also documented.
- We merge Ag. Census Survey and FHI profile *only* for the principle farm operators.

Our Sample

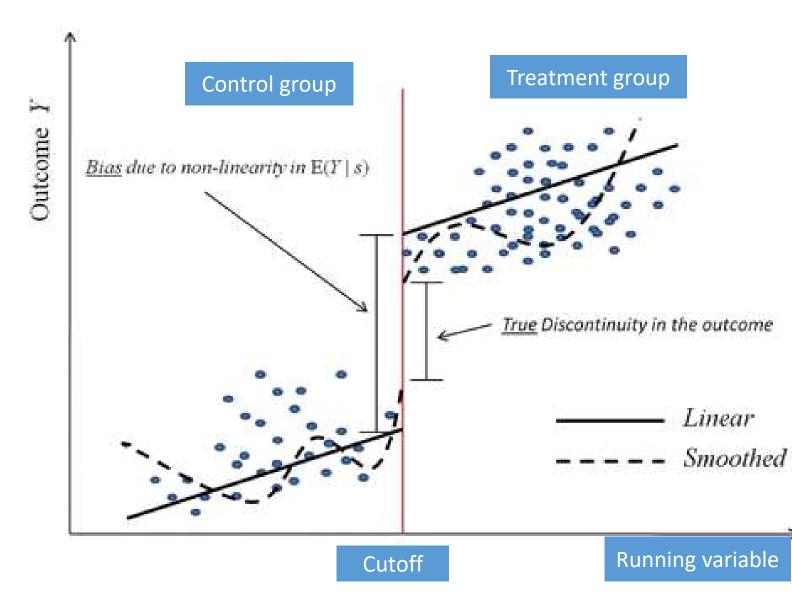
- ➤A final matched sample of 703,287 crop farms. Among them, 411,213 (59%) were farms whose operators were enrolled in the FHI program.
- ➤We limit our sample to farms whose farm operator age <u>between</u>
 <u>60 and 70</u>.
- ➢ We exclude farms whose operators were 65 in 2005 because we do not have the information on the <u>exact date of birth</u>.
- ➤The final sample consists of 161,018 crop farm households.
 Again, each farm has only one principle farm operator.

Definition of the Variables

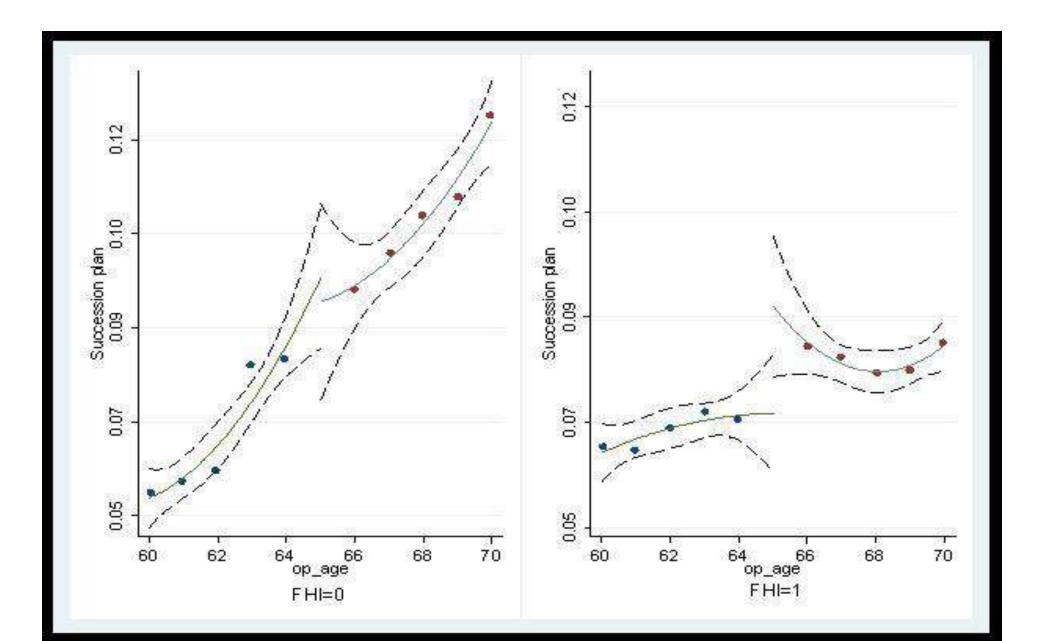
A dummy variable is defined if the farm operator <u>received OFP</u> <u>payments</u> in 2005.

- ➢<u>Farm succession</u> was defined to indicate if a farm household had at least one family successor working on the farm in 2005.
- ➤We also control for operator's gender, education, and family size in some selected age groups, and farm types.

Regression Discontinuity Design



Snapshot : Is there any *Jump ?*



Key Findings

- Farm succession is higher for farm operators age >65.
- ➢However, the succession rate is also higher for non-FHI operators.
- ➤The net effect of OFP om farm succession is negative. That is, OFP payments reduces the likelihood of farm succession.
- ≻The negative effect is more pronounced among fruit farms.

Policy Implications

- \triangleright Our study points out the evidence that there is a <u>tradeoff</u> between the social security program and farm succession.
- ➤On the one hand, a monthly pension payment was paid to old farmers to sustain their wellbeing. On the other hand, this pension also resulted in an undesired effect on farm succession of the family farms.
- ➤Why this is the case? To maintain the eligibility to receive pension, older farmers may choose to continue working on farms, which subsequently delay the intra-household transfer of farm business to their younger generation.

Paper 2



Journal of Health Economics

Volume 65, May 2019, Pages 117-132



Inter-brand competition in the convenience store industry, store density and healthcare utilization

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 States

Received 23 July 2018, Revised 25 January 2019, Accepted 4 March 2019, Available online 25 March 2019.

>Impact of inter-brand competition on medical expenses.

➤Main findings : More competition leads to lower medical expenses, especially for elderly in rural areas.

Research Objectives

- ➢Investigate the effects of both food accessibility and market competition on the use and cost of medical care using a case study of convenience stores in Taiwan.
- Distinguish the effects of food accessibility and inter-brand competition on healthcare utilization.
- ➤Consider different types of healthcare services (i.e. outpatient, inpatient and prescription drugs).
- Examine rural-urban disparities of the effect.
- Search for **mechanisms** responsible for reduced-form effects.
- The first study to identify the effects of inter-brand competition of food outlets on healthcare utilization.

Convenience Store Analysis

- ≻Convenience store density in Taiwan
- is currently the second highest in the world
- ≻The main four chain convenience store



-- 7-11, Family Mart, OK Mart, and Hi-Life account for 98% of all convenience stores.

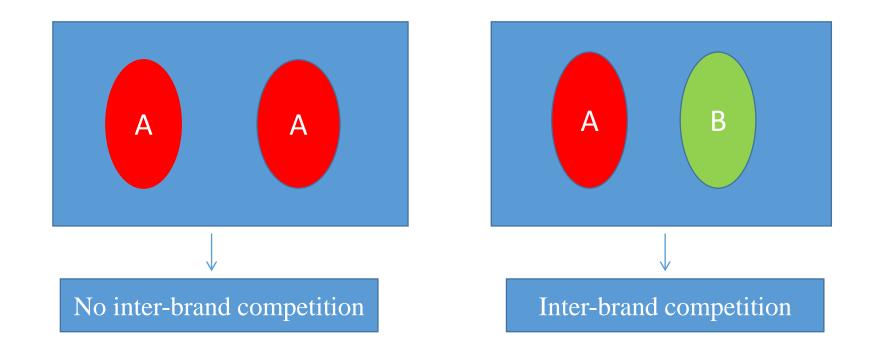
➢ Market share: 7-11 (49%), Family Mart (29%), OK Mart (13%), Hi-Life (9%)





Food Accessibility vs. Competition

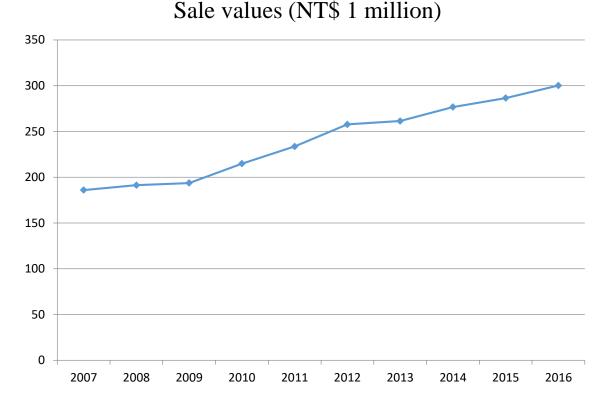
The level of competition between retail food outlets is a different concept than food availability.



Food accessibility is the same in both cases, but not competition

Convenience Store Industry in Taiwan

Since 2003, Taiwan has had the **highest density of convenience stores in the world**. In 2007, total sales in convenience store industry were NT\$ 185 million, and reached to NT\$ 300 million in 2016.



Market Structure of the Convenience Stores in Taiwan

≻Four major chain convenience stores:

7-Eleven, FamilyMart, Hi-Life, and OK-Mart account for 98% of the total number of convenience store outlets in Taiwan.

- ➢In 2016, these four chains have 10,188 outlets. On average, one store serves 2,305 people. One store is in every 3.6 square kilometers of land.
- ➢Market share: 7-Eleven (49%), Family-Mart (29%), Hi-Life (13%), OK-Mart (9%) of the total # of outlets.





Food Products Sold at Convenience Stores

- ≻25% of sales are ready-to-eat foods (e.g. meal boxes and sandwiches), and 24% of sales are non-alcoholic drinks.
- ➢For ready-to-eat food, private labels account for 75% of sales, while national products only account for 25% of sales.
- ➢Most common private label food products: Meal boxes, deserts and nonalcoholic drinks. Comprehensive **nutrition labels** are used on private label products and emphasize their health benefits and quality.





Advertisement on Healthy Food and Health in 7-11





Private Labels Food Products

- ➢In contrast to national brand foods, chain companies control the production and supply chain for private label products and have exclusive control over price.
- With the introduction of private label products, stores began to provide dining facilities to allow the consumption of purchases on-site.
- ≻Inter-brand competition among chains is the KEY.







- Private label food products and dining facilities put convenience stores in direct competition with Chinese restaurants, traditional markets, and meal shops.
- ➢Between 2013 and 2016, the sales of the convenience store industry grew 19%, while a negative growth rate was found for breakfast and lunch shops (-7.6%) and food vendors (-8.06%).



Data

A unique dataset that combined three administrative population-based profiles is constructed.

Health claim profile of insurants in Taiwan's the National Health Insurance (NHI) program.

≻The Convenience Stores Data (township)

>Healthcare resources (township)

Health Claim Profile of NHI Insurants

≻The NHI covers 98% of the residents in Taiwan.

- ➢In 2005, 1 million individual (~5% of the population) were randomly selected from the registry of NHI beneficiaries. This sampling file traces back all the medical utilization records of the same individual in other years.
- ➤This dataset contains detailed records on healthcare utilization, including use and cost of **outpatient services**, **hospital admissions**, and **prescription drugs**.
- ➤Gender, age, type of employment, and township of residence of the insurants.

- ➤We use an individual-level panel NHI sampling file between 2002 and 2012 (11 years in total).
- ➤We remove insurants that did not continuously participate in the NHI program over our sample period. The final sample contains 9,353,987 NHI insured individuals between 2002 and 2012.
- Dependent variables: use and cost of outpatient and inpatient services, and prescribe drugs.
- Control variables: gender, types of employment, income, townships of residence.

Convenience Store Competition Databank

- Administrative profile conducted by the Taiwan Fair Trade Commission (TFTC).
- ➢ To monitor the operation of CS industry, TFTC merges with sale values with geographical location of each store outlet drawn from the income taxi profile provided by the Ministry of Finance.
- ➤Contain very precise information of sale values and geographical distribution of convenience store outlets in Taiwan.

We create two variables using this dataset:

- -- Accessibility to convenience stores: the total number of the top four chain convenience store outlets divided by population of each township.
- -- Herfindahl-Hirschman index (HHI): calculated based on the sales of the top four chain convenience stores in each town. The HHI captures the inter-brand competition among the top four chain convenience stores.

$$HHI = \sum_{i=1}^{4} s_i^2 \cdot 10,000$$

We normalize the HHI between 0-1 in empirical analysis.

Data on Healthcare Provider Supply

We specify several variables to capture the differences in healthcare resources available in each town. These data were drawn from the Ministry of Health and Welfare in Taiwan.

- -- The number of hospitals and clinics per 1,000 capita.
- -- The number of hospital beds per 1,000 capita.
- -- The number of medical personnel per 1,000 capita.

Other Aggregated Variables

- Collect variables for vehicle use, dust density, and air quality in each county in each year.
- These variables are helpful to control for the unobserved heterogeneity factors on healthcare use and expenses.

Sample Statistics of Healthcare Utilization

		Outpatient services		Inpatient services		Prescription drugs	
		Usage	Exp.	Usage	Exp.	Usage	Exp.
Year	Insurants	(0 or 1)	NT\$ 10K	(0 or 1)	NT\$ 10K	(0 or 1)	NT\$ 10K
2002	842,917	0.92	1.17	0.08	4.58	0.87	0.35
2003	846,477	0.92	1.23	0.07	5.33	0.85	0.38
2004	848,577	0.93	1.39	0.08	6.75	0.86	0.44
2005	850,969	0.93	1.43	0.08	8.55	0.85	0.45
2006	851,945	0.91	1.48	0.08	8.87	0.83	0.47
2007	852,112	0.91	1.53	0.08	9.22	0.82	0.48
2008	852,112	0.90	1.60	0.08	9.66	0.82	0.52
2009	852,112	0.90	1.67	0.08	9.57	0.82	0.54
2010	852,196	0.89	1.71	0.08	9.97	0.82	0.54
2011	852,285	0.89	1.80	0.08	10.16	0.82	0.58
2012	852,285	0.89	1.85	0.08	10.08	0.81	0.58

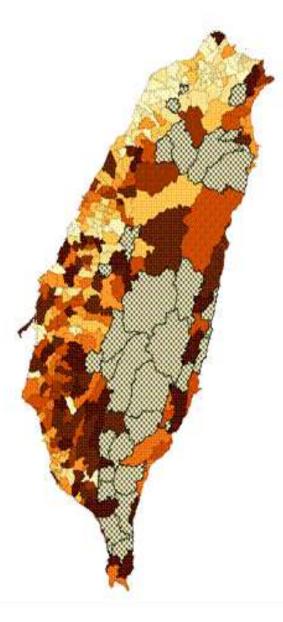
Accessibility and Market Competition of CS

	HHI	Store density
Year	0-10,000	Stores per 1,000 capita
2002	6,940	0.24
2003	6,648	0.26
2004	6,356	0.26
2005	6,287	0.28
2006	6,171	0.31
2007	6,060	0.34
2008	5,906	0.35
2009	5,814	0.35
2010	5,820	0.36
2011	5,686	0.35
2012	5,567	0.37

1. Inter-brand competition among the four brands is more intense over time.

2. Accessibility to convenience stores increases over time.

Regional Disparities in Competition



- 1. Average HHI values from 2002 to 2012 in each township.
- 2. Checkered areas have no
 - convenience stores.
- 3. Areas with darkest colors have higher HHIs (i.e. least inter-brand competition).

Econometric Analysis

Two-part model (TPM) of medical care use and expenditures ≻First stage is a linear probability model:

$$I_{_{ijt}}^{*} = \alpha_{0} + \alpha_{1} * A_{jt} + \alpha_{2} * HHI_{jt} + X_{ijt} '\beta_{1} + Z_{jt} '\beta_{2} + u_{j} + T_{t} + \varepsilon_{ijt}$$

Insurant i ; township j ; year t $I_{ijt} = 1$ if $I^*_{ijt} > 0$ and $I_{ijt} = 0$ otherwise A_{jt} is store density (# of store outlets/ population) HHI_{ijt} is the Herfindahl-Hirschman index X_{ijt} is a vector of socio-demographic characteristics Z_{jt} is a vector variables measuring supply of medical services u_i and T_t are township and time fixed effects Second part – log of healthcare expenditures (Y) for those with use: $\log(Y_{ijt} \mid I_{ijt} = 1) = \gamma_0 + \gamma_1 * A_{jt} + \gamma_2 * HHI_{jt} + X_{ijt} '\lambda_1 + Z_{jt} '\lambda_2 + u_j + T_t + v_{ijt}$

≻Unconditional mean

$$E(Y_{ijt}) = \Pr(I_{ijt} = 1) * E(Y_{ijt} | I_{ijt} = 1) + \Pr(I_{ijt} = 0) * E(Y_{ijt} | I_{ijt} = 0)$$
$$= \Pr(I_{ijt} = 1) * \exp(Y_{ijt} | I_{ijt} = 1) * \theta$$
$$\succ \text{Unconditional marginal effects:}$$

$$\frac{\partial E(Y_{ijt})}{\partial A_{jt}} = \exp(Y_{ijt} \mid I_{ijt} = 1) * [\alpha_1 + \gamma_1 * \Pr(I_{ijt} = 1)] * \theta$$

$$\frac{\partial E(Y_{ijt})}{\partial HHI_{jt}} = \exp(Y_{ijt} \mid I_{ijt} = 1) * [\alpha_2 + \gamma_2 * \Pr(I_{ijt} = 1)] * \theta$$

Main Findings

- ➢Higher levels of inter-brand competition & greater store density reduce the use and cost of outpatient medical services and prescription drugs.
- ➢Utilization of prescription drugs is most responsive to changes in the competitive landscape, although the magnitudes of the effects are small. A change from monopoly to perfect competition reduces the probability of using prescription drugs by 7% and reduces annual prescription drug expenditures by 1.7%.

Conclusion of My Talk Today

- Large data are representative to the population
 - -- random survey vs. administrative profile
- Data are abundant. How to use the data appropriately is science of art
 - -- idea matter !
 - -- crowdsourcing is a possible solution
- Visualization of data increases transparency to the research question -- correlation vs. causality (cooperation with academy)
- Open Data vs. Open Mind (cooperation among regulators or agencies)
- Strengthen the weakness of the random survey
 - -- World Bank experience; combine government and random survey.
- Non-structure data
 - -- multi-disciplinary team work

Thank You for Your Listening

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